

2019 POPCORN SALES KEY DATES

- Sept. 10th – Popcorn Presentation
- Sept. 20th – Take Order Forms Distribution
- Oct. 22nd – Show-n-Sale Money and Unsold Items Due
- Oct. 29th – Take Orders Due
- Nov. 16th – Pick-up Take Orders
- Nov. 26th – Money Due

POPCORN SALES INCENTIVES

- 10% of each dollar sold goes to your Scout Account – i.e. you sell \$500, you get \$50 into your Scout Account (please see account guidelines).
- Every scout who sells over \$650 will get a Personalized Trophy.
- The Top Seller in the Pack will get a choice of a Camp Certificate (Twilight Camp or Cub Adventure Camp) or a \$75.00 Gift Card (Walmart, Scout Shop, Amazon or Game Stop).
- The 2nd Top Seller in the Pack will get a \$50 Gift Card (Walmart, Scout Shop, Amazon or Game Stop).
- The 3rd Top Seller in the Pack will get a \$25 Gift Card (Walmart, Scout Shop, Amazon or Game Stop).
- The Top Seller in each scout den level will get their choice of a camping supplies package (Tent, Sleeping Bag, Camp Chair, Mess Kit and Headlamp) or a \$50 gift card.
- The 2nd Top Seller in each scout den level will get a Sleeping Bag & Mess Kit.
- Bring your order forms each week for a trip to the “TREASURE CHEST”. Each week you sell at least one item that Scout earns a trip to the treasure chest.
- For every \$100 worth sold you get a ticket to be entered into weekly prize drawings for Pack T-shirts and camping items. At the end of the sale all tickets go in for a Grand Prize drawing for a Hammock.
- Everyone who sells \$400 On-Line will get a \$10 Amazon Gift Card prize from CampMasters.
- Everyone who fills up an order sheet (at least \$650 in Sales) gets to go to the exclusive Pack Lock-in after the Pinewood Derby in January.
- Everyone who sells \$750, gets to CREAM A LEADER!!!
- Any scout who sells \$3,000 gets a New Camping Package! (2 person tent, Texsport cast iron cook set, Hammock, Joey Chair – Less than 2 lbs. holds 250 lbs, Bluetooth Speaker/Lantern/Power Bank or an American Express Gift Check for 5% of their total sales!
- Each den will have a den goal based on the number of scouts in their den. If the den meets its den goal, then they will get a special party!
- Top seller in the District and Council will also receive prizes.

Example: Your scout fills one order form and has \$650 in popcorn sales, they will get \$65 in their scout account, Attendance to the Pack Lock-In, trips to the treasure chest, and their name gets entered into the weekly and Grand Prize Drawings 6 times. Should he or she be the Top Seller in their den, they will get the camping supplies package or \$50 gift card or the 2nd Top Seller will get a Sleeping Bag and Mess Kit. The more you sell, the more you can get!!!

HELPFUL TIPS

- Checks should be made out to Pack 93.
- You do not have to collect the money until you deliver the Popcorn, however, if someone pays in advance please turn that money in at the weekly den meetings, as it is received.
- For those of you who sold last year, go through your last year list and see if the same people would like to re-order.
- There is also a website you can use to sell to friends or relatives who are out of town, and anyone can order from all year long, and you get the profit!!! Ask your Popcorn Kernel for more information.

SCOUT ACCOUNT GUIDELINES

- Scout accounts may be used for purchasing scout uniforms, scout camps, den and pack trips, scout books, derby cars or spaceships, regatta boats, and other scout items pre-approved by the cub masters and committee.
- If your scout misses 3 meetings in a row, your scout account reverts back to the pack, and is no longer usable. Any extenuating circumstances must be approved by the cubmaster, den leader and pack committee chair.
- 2nd year Webelos scouts must use their funds before crossing over to Boy scouts. The scout accounts are not transferable to the troop you cross over to.
- Scout accounts are **NOT** transferable in the case of moves or transfers to other packs, etc.; you must be an active member with Pack 93.
- Scout accounts are **Not** refundable.

FAST FACTS:

- Over the past 30 years, popcorn sales have brought in over \$250 BILLION to the scouting program.
- Our popcorn sales revenue is what pays for us to purchase awards for the scouts, as well as is a major part of funding for our activities throughout the year.
- Studies show 70% of people will buy popcorn from a scout if asked.
- Out of 10 emails sent out for online sales, 4-5 generate orders.
- Scouts can earn bonus rewards from Campmasters when they sell online.